



New Member Map to Success

Welcome to PNA. Now that you are a member, we want to know a little more about you so that we can give you more quality referrals. The better we understand each others business, the more we can help each other succeed. Our membership coordinator will present your answers to the chapter at our next meeting.

1. Examples of typical clients:

- _____
- _____
- _____

2. Contacts I would like to meet:

- _____
- _____
- _____

3. Members that would be natural referral partners:

- _____
- _____
- _____

4. While we would like to focus on the positive, sometimes there are things we like to avoid. What types of clients are not right for you? Or what services do you not offer:

- _____
- _____
- _____